

Delta Care Rx  
Corporate Bio  
Drew Mihalyo

## **Drew Mihalyo, PharmD**

**President of Pharmacy Services,  
StateServ-Delta Care Rx**

Dr. Drew Mihalyo has brought an entrepreneurial spirit; fervor for technology and innovation; and an unyielding focus on quality care, quality outcomes, and transparent pricing to the field of hospice pharmacy benefit management—first in his role as Founder, President, and Chief Operating Officer of Delta Care Rx, and now as President of Pharmacy Services at StateServ, the leading provider of durable medical equipment (DME) benefit management solutions to the post-acute care market.

Delta Care's growth since its founding in 2008 and its record of accomplishment in disrupting the hospice pharmacy benefit management sector led to its combination in January 2024 with DME sector leader StateServ, which uses its technology-enabled platform to deliver high quality patient care, tangible cost savings, and operational efficiencies.

In announcing the combination of Delta Care and StateServ, Drew stated: "Hospice providers are facing a dramatically changing operating environment, with a multitude of cost pressures forcing them to constantly evaluate how to deliver quality care while managing overall spend. We are looking forward to partnering with a market-leading organization like StateServ and leveraging our highly experienced and forward-thinking team to optimize pharmacy and DME spend, create more efficient workflows, and help our clients provide the best care possible to their patients," said Drew Mihalyo.

As a company founded and continuously operated by pharmacists, Delta Care Rx operates on its Five Pillars of Ethical Decision-Making, Clinical Knowledge, Accountability, Genuine Partnerships with Provider Partners and Community Stewardship—values shared by every one of the end-of-life care and advanced illness management providers with whom Delta Care Rx is privileged to partner.

Under Drew's energetic direction, Delta Care Rx became a pharmacy benefit management company—and much more—serving hospice and palliative care providers large and small, urban and rural, all across the country. Delta Care Rx revolutionized the relationship between hospice providers and pharmacy benefit managers through its ground-breaking Hospice Taper<sup>®</sup> pricing option, which throws out the old average-wholesale-pricing-with-a-discount and even older “per diem” based models and replaces them with truly transparent and pass-through purchasing options.

Drew developed and introduced the nation's first hospice-tailored e-Prescribing platform more than 15 years ago, transforming how hospice providers manage patient symptoms and pain and revolutionizing how hospice administrators manage their pharmacy spend. In addition, he has led development and implementation of a comprehensive suite of products and services offered for the benefit of Delta Care Rx partners, including but not limited to 24/7/365 real-time live access to clinical pharmacists, development of customized preferred drug lists, delivery of customized reports to meet all pharmacy-related regulations, telehealth, DME management services, and a robust no-cost continuing education curriculum for hospice clinicians. And much more.

Drew's other professional interests include the management of self-insured or commercial drug plans, healthcare innovation, systems interoperability, the development and widespread adoption of telemedicine, accountable care, the impact of healthcare and pharmacy deserts on hospice providers, and effective networking among healthcare providers, clinicians, vendors and suppliers, academic institutions, patient advocates, and policy makers.

Drew began his career as a retail pharmacist in the Pittsburgh area, gaining valuable experience as a pharmacy intern at Giant Eagle, Inc. and then working as a pharmacist for The Walgreen Company (now Walgreens Boots Alliance).

Drew received his Doctor of Pharmacy from the Duquesne University School of Pharmacy, Pittsburgh, PA. He has completed the highly regarded Education in Palliative and End-of-Life Care (EPEC) Curriculum as developed by the Northwestern University Feinberg School of Medicine. He speaks frequently at state, regional, and national hospice and end-of-life care trade and clinical conferences, often focusing on the role of collaboration, innovation, technology, and best-in-class customer service in ensuring high-quality/low-cost care at the bedside.